



# HENSON EFRON

## SUPPLY CHAIN AND DISTRIBUTION ARRANGEMENTS

Henson Efron business law attorneys have extensive experience in supply chain matters, which allows us to help clients develop effective solutions to their supply chain needs. We listen to clients discern their business goals, assess risks, issue spot and provide advice to help them achieve these goals. Additionally, we draft and negotiate contracts that are sound, clear and effective. Our attorneys in our Minneapolis law firm help clients manage ongoing contractual relationships with international and domestic suppliers, customers, distributors and sales representatives.

We provide training to our clients' purchasing departments on various supply issues, including purchase order terms and conditions, and regulatory compliance. We have worked with manufacturers in various industries, including oil and gas, technical products, and commercial separation and filtration products. Our business law lawyers help draft and enforce effective products and services warranties and we know risk mitigation mechanisms to protect a client's business. When disputes arise, we have extensive experience in litigation and represent clients across the United States in arbitrations, mediations and court trials.

### Supply Chain and Distribution Arrangements Services

- Distribution Agreements
- Purchase Order Terms & Conditions
- Compliance with Pricing and Advertising Laws and Regulations
- Supply Agreements
- Global Master Supply Agreements
- Complex Commercial Disputes
- Sales Representative and Agency Agreements
- Supply Chain Counseling
- Compliance with State Dealer Laws
- Indemnity Agreements
- Warranty Compliance and Enforcement
- Dispute Resolution



### Professionals

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#### Attorneys

- Jennie A. Clarke
- Rochelle L. Hauser
- Allison M. Plunkett
- Timothy M. Walsh